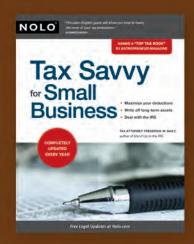




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2010 - 2011



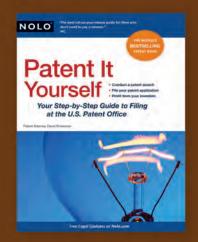
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Starting & Building a

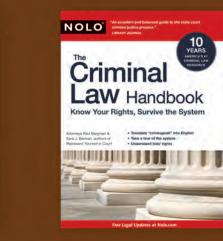
onprofit

A Practical Guide

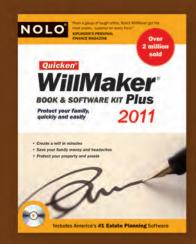
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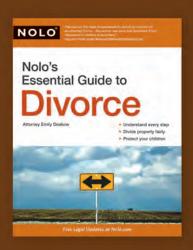
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Hang onto this catalog!

Dear Nolo fans,

We're going digital! Beginning with this catalog Nolo will publish one printed catalog, the "Complete Books-in-Print" (formerly the Fall Catalog), annually, in late May, in time for Book Expo America. But don't worry—we don't want to make ordering a chore for you, so we're taking extra measures to ensure you don't miss out on any new editions or updates we announce throughout the year. Here's how to find the latest Nolo book information:

- Look inside this catalog for "Next Edition" dates. We've added them in the bibliographic section of every title
- Find an interactive, Internet-based version of this catalog, plus a downloadable PDF, at our dedicated URL on Edelweiss (http://edelweiss.abovethetreeline.com/browse/nolo)
- Stay tuned for our winter and spring supplemental frontlist catalogs; these will go live on Edelweiss in mid September (winter frontlist) and early January (spring frontlist)
- And don't forget! We always post the latest PDF version of our catalog on nolo.com (www.nolo.com/trade/catalog.html)

What are the three main benefits of going digital?

First, publishing two catalogs in digital-only format reduces paper waste, and Nolo is pleased to support a program that lessens environmental impact. **Next**, by offering an interactive, online catalog we extend our reach to a wider group of users—from librarians to media to individual book buyers. **Finally**, flexibility. Title updates, such as publication date changes, feed automatically to the Edelweiss catalog, which means users have instant access to these updates.

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So, hang onto this catalog until May 2011! Until then, we're glad to have you on board with us for our newest online venture. Happy—and easy—browsing!

—Your friendly legal experts at Nolo



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New for fall

A to Z and 50-state guides, plus a generous helping of real-life advice

This fall, Nolo announces three new books to help business

people and nonprofits decipher the language of the law, and assist divorced dads in making one of life's toughest transitions. With these latest offerings we provide tailored, reliable information in Nolo's trademark plain-English style.

Available Nov 2010

Contracts

Essential Business
Desk Reference

Pledge

Coffing boxes

Contracts

Contracts is an indispensible guide for any business person who regularly works with

contracts. It defines common contract

Available

Aug 2010

terms, points out which clases are most important, explains how to change or end a contract, and more. Armed

with this A to Z guide, business people will be able to negotiate—and sign contracts with confidence.

to negotiate—and sign—contracts with confidence.

With its focus on cooperation and collaboration, **Being a Great Divorced Father** shows divorced dads how to meet new

parenting challenges and create an extended family in which the kids are always front and center.

Nonprofit
Fundraising
Registration
The 50-State Guide

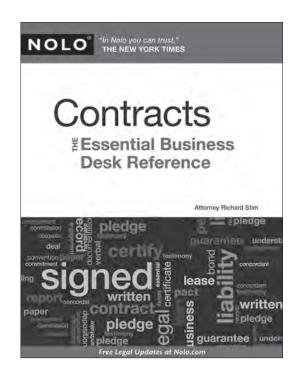
Nonprofit Fundraising
Registration gives nonprofits
all the information they need to
comply with the complicated
and varied charitable solicitation
laws of every U.S. state. It covers
exemptions from registration,
initial and annual filing
requirements, and how to

register in each of the states.

Also inside, find 19 new editions in nearly every category of the law, updated to reflect the latest legal changes.

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Find the exact page listings on the order form.





ABOUT THE AUTHOR:

Attorney Richard Stim specializes in small business, copyright, patents, and trademark issues at Nolo. He practices law in San Francisco and has represented photographers, software developers, crafts people, publishers and musicians. He is the author of

many books, including Music Law, Nolo's Crash Course in Small Business Basics (audiobook), and, most recently, The Craft Artist's Legal Guide. He also produces audiobooks and hosts a contracts blog: www.contractman.blogspot.com. He lives in the San Francisco Bay Area.



May we also recommend:

LEGAL FORMS FOR STARTING & RUNNING A SMALL BUSINESS on page 11



Ships November 2010

\$39.99

978-1-4133-1281-2

CTRCT, 7 x 9, 400 pages

Everything a business person needs to know about contracts, from A to Z

Contracts

The Essential Business Desk Reference

by Attorney Richard Stim

Most business people in this country have signed dozens—if not hundreds—of contracts, from arrangements with vendors, suppliers and clients to employment contracts, leases, licensing deals, and more. But chances are good that most of them didn't actually understand every word of what they signed. The legal language of contracts can be daunting to any nonlawyer, leading most people to hesitate before committing their signatures to paper.

Contracts: The Essential Business Desk Reference explains contract terms in easily understood language. It is an indispensible guide for any business person who regularly works with contracts. It covers:

- definitions of common terms
- how to decipher the language of contracts
- which clauses are important and which aren't
- how to change or end a contract

So, what does it really mean to enter into an "arms-length" agreement? And what's the difference between an addendum and a rider, exhibit, schedule or amendment?

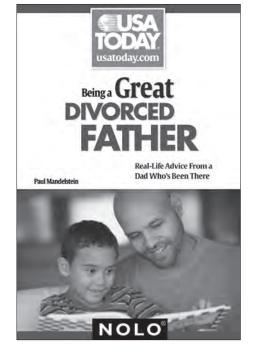
Contracts outlines the answers clearly. Written in plain English, it is especially useful for business people and law students, but the book is detailed enough to be a worthy addition to almost any lawyer's bookshelf.

BUSINESS & ECONOMICS / Business Law

An agreement in principle (like a "letter of intent") is an "agreement to agree"—the parties want to make a deal but they haven't agreed on the details. Because it doesn't contain all of the essential elements for a contract, an agreement in principle cannot bind the parties to particular terms. However, most courts agree that once an agreement in principle is made, the parties have a duty to act in good faith as they proceed to finalize the agreement. If one party fails to negotiate in good faith, the other may sue for damages. On the other hand, if the parties reach an agreement in principle, and then take action on it—that is, they act as if a contract is in place—courts will presume that a contract exists and will do their best to determine and enforce its terms.

See: Letter of intent

You're about to buy a car and the owner tells you he's selling it "as is." You suddenly feel uptight. What is he hiding? A missing gear shift, faulty brakes, a dead body in the trunk? A century ago, all purchases were "as is" and the buyer had an obligation to seriously inspect every purchase before making it. The age-old legal rule was caveat emptor: ware. But during the 20th century, laws were enacted to protect conices be merchantable and useful for

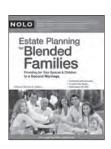




ABOUT THE AUTHOR

Paul Mandelstein is founder and executive director of the Father Resource Network (www.father.com) which provides support and referral services designed to help men meet the challenges of fatherhood today

and improve the strength of their families and communities. Paul is a pioneer in the field of personal communications and technology reference publishing; as president and publisher of The Book Publishing Company he directed a line of books in the family planning, comparative religion and community life categories. Along with other stints in publishing, he served five years as director of publications for a nonprofit charitable relief organization working with the United Nations. Paul is a divorced father with three children. He lives in the San Francisco Bay Area.



May we also recommend:

ESTATE PLANNING FOR **BLENDED FAMILIES** on page 35





\$19.99

978-1-4133-1264-5

USDIFA, 6 x 9, 250 pages

Helps fathers maintain (or build) a close, positive relationship with their kids during and after divorce

Being a Great Divorced Father

Real-Life Advice From a Dad Who's Been There

by Paul Mandelstein

Millions of dads have gone through divorce. What lies ahead for these divorced fathers is a challenging process of changing their marital status and, along with it, their relationships with their children.

Being a Great Divorced Father contains practical advice for fathers who wish to maintain a great relationship with their kids while going through a divorce—and offers strategies for building a new life after divorce, in which the kids are front and center. It addresses:

- creating a new home and making room for the kids
- managing babysitters, after-school care and other details of daily life
- sharing custody between two parents/homes
- creating and enforcing house rules about homework, recreation, bedtime, and the like
- communicating with the ex, including establishing boundaries and finding ways to agree
- settling legal and custody issues
- dating and remarriage

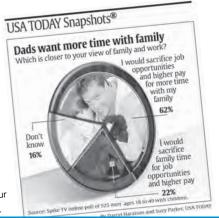
Being a Great Divorced Father focuses on helping fathers create an extended family through cooperation and collaboration with former spouses and through prioritizing the children. The book contains plenty of insightful examples of families who have met the challenges of divorce and parenting.

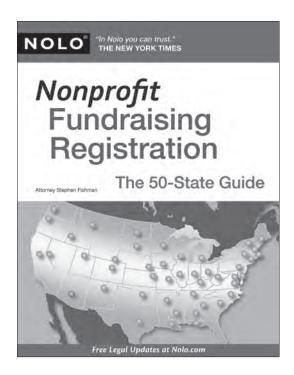
FAMILY & RELATIONSHIPS / Parenting / Fatherhood

KEEPING CUSTODY DECISIONS IN YOUR OWN HANDS The issue of custody can bring up a lot of concerns for divorcing dads. For example, some fathers are afraid that if they give full custody to their ex-wife, the children will

become estranged from them. Fathers with very young children may worry that they don't have the skills to care for the kids successfully. Or they may simply worry that they don't have the time to deal with the day-to-day activities of the children's lives.

Decisions around the issue of custody are deeply personal and you'll need to think about what's best for you, your ex, and your kids. But one thing that's clearly best for your kids is a custody arrangement that you work out with your that a judge orders.



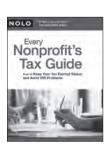




ABOUT THE AUTHOR

Stephen Fishman, J.D., is the author of many Nolo books, including Every Nonprofit's Tax Guide, Home Business Tax Deductions and Tax Deductions for Professionals. He has worked in government and private practice and

became a full-time legal writer in 1983. He lives in the San Francisco Bay Area.



May we also recommend:

EVERY NONPROFIT'S TAX GUIDE on page 17



Ships November 2010

\$39.99

978-1-4133-1273-7

NREG, 7 x 9, 300 pages

Gives nonprofits all the information and instructions they need to comply with the charitable solicitation laws of every state

Nonprofit Fundraising Registration

The 50-State Guide

by Stephen Fishman, J.D.

When nonprofit organizations solicit funds from out-of-state donors by phone, letter, email, the Internet, or any other manner, they must follow the law. Currently, 39 states and the District of Columbia have some type of registration requirement for charitable solicitations, and other states are considering adopting such laws.

There are over 1.9 million nonprofit organizations operating in the U.S. today, and most of them need solid information about fundraising registration.

Nonprofit Fundraising Registration is the nonprofit's 50-state guide to the complicated and varied registration requirements for fundraising, including:

- exemptions from registration
- how to register in the different states
- initial and annual filing requirements
- other crucial information nonprofits need to know to legally fundraise outside of their home state.

Unique to its category, Nonprofit Fundraising Registration provides the background information and explains the registration process for each state, including line-by-line instructions for the Unified Registration Statement, contact information for each state, and instructions on filing requirements.

BUSINESS & ECONOMICS / Nonprofit Organizations & Charities

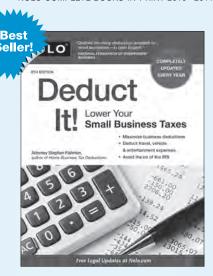
CONNECTICUT

Connecticut has a charitable solicitations law that is administered by the Connecticut Department of Consumer Protection ("DCP"). The law is codified at General Statutes of Connecticut §§ 21a-175 through 21a-1901. You can find it on the state website.

The Connecticut Department of Consumer Protection has a website at www.ct.gov/ag/site/default.asp You can download state forms and access the state law from this website. It contains little other information.

Any organization that solicits contributions for charitable purposes in Connecticut must register with the Department of Consumer Protection prior to the commencement of solicitation and must remain registered while it solicits funds in the state.

Connecticut exempts the following groups and individuals from registration. It has a exemption ceiling for small nonprofits--\$50,000 per year. Here are the



"Delves deeply into the complex thicket of available deductions..."

-ACCOUNTING TODAY

Deduct It!

Lower Your Small Business Taxes

by Stephen Fishman, J.D. :: 7th edition

Understanding tax deductions is essential for any small business to survive, especially in today's economic climate. *Deduct It!* shows small business owners how to keep more money in their pockets by maximizing the business deductions they're entitled to take.

Deduct It! can help any type of small business owner, whether sole proprietor, partnership, LLC, or corporation. Comprehensive, yet easy to read, it's organized into commonly-used business deduction categories, including:

- start-up and operating expenses
- · health deductions
- · vehicles and travel
- meals and entertainment
- · inventory and equipment

The book includes many helpful examples that illustrate the different deductions available to small business owners, and explains how to make decisions to best take advantage of these deductions. Readers will learn how to avoid problems with the IRS and amend a tax return.

The 7th edition is updated to cover changes in tax laws, including substantive changes and updated tax numbers.

BUSINESS & ECONOMICS / Small Business

Ships November 2010

\$34.99

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Previous ISBN: 978-1-4133-1061-0

DEDU, 7 x 9, 535 pages

Next edition: Nov 2011

Note to Libraries: A special revised edition of *Surviving an IRS Tax Audit* is available now. See page 36 for details.



Tax Savvy for Small Business

by Frederick W. Daily, J.D. :: 14th edition

Tax Savvy for Small Business is an all-inone tax resource guide for small business owners or entrepreneurs who want to learn and adopt tax strategies that will help them save money and run their business—without running into trouble with the IRS.

The book covers all aspects of taxes, and provides insights that will help small business owners handle tax matters wisely. It explains how to:

- · choose the best business entity
- deduct current and capitalized expenses
- write off long-term business assets
- reduce IRS penalties
- handle an audit
- · maximize retirement funds

With a solid tax strategy in place, business owners can focus their time and energy on what really matters—running the business.

The 14th edition is updated to cover changes in tax laws, including substantive changes and updated tax numbers.

BUSINESS & ECONOMICS / Small Business

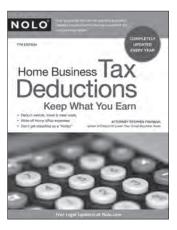
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Previous ISBN: 978-1-4133-1064-1 SAVVY, 8.5 x 11, 380 pages

Next edition: Nov 2011



Home Business Tax Deductions

Keep What You Earn

by Stephen Fishman, J.D. :: 7th edition

Home business owners need to watch every dime. One of the easiest ways save money is to take advantage of every available tax deduction.

Home Business Tax Deductions is organized into categories of the most commonly used deductions. Armed with this information, business owners will quickly learn how to deduct:

- home office costs
- start-up and operating expenses
- health insurance and medical bills
- vehicles, meals, travel and equipment
- business losses

Enlivened with interesting and relevant examples, the book also explains how to keep a business from being classified as a hobby, and offers tips for avoiding tax scams.

The 7th edition is updated to cover all changes in tax laws, including substantive changes and updated tax numbers.

BUSINESS & ECONOMICS /

Home-based Businesses

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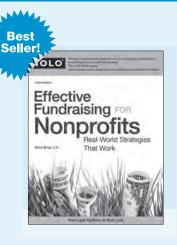
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978-1-4133-1278-2

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DEHB, 7 x 9, 510 pages

Next edition: Nov 2011



Effective Fundraising for NonprofitsReal World Strategies That Work

by Ilona Bray, J.D. :: 3rd edition

Effective Fundraising for Nonprofits offers strategies for raising donations from individuals, companies and institutions, and covers the tools and staff required for the job. Featuring input from development professionals across the country, it explains how to:

- work with individual donors
- plan special events
- solicit grants from foundations and corporations
- get media coverage and use the Web to further goals
- start a side business to raise funds

The 3rd edition includes new information on fundraising in the down economy, and reflects the latest studies on who gives the most and why. It contains new tax figures, updated samples and resource lists, and tips for social networking and "greening" one's special events.

BUSINESS & ECONOMICS / Nonprofit Organizations & Charities

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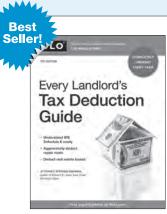
Previous ISBN: 978-1-4133-0748-1

EFFN, 7 x 9, 528 pages

Next edition: Aug 2013

"If you have room for only one book on your fundraising shelf, Effective Fundraising for Nonprofits should be that book."

-ADVANCING PHILANTHROPY



Every Landlord's Tax Deduction Guide

by Stephen Fishman, J.D. :: 7th edition

One of the chief benefits of owning rental property is the numerous tax write-offs available to landlords. But this area of tax law is also one of the most complex.

Every Landlord's Tax Deduction Guide shows landlords how to legally and aggressively maximize deductions so they'll owe the IRS less. It explains, in detail, how to:

- deduct repairs and losses
- · depreciate improvements
- fill out IRS Schedule E
- keep proper tax records

The 7th edition is updated to cover all changes in tax laws, including substantive changes and updated tax numbers.

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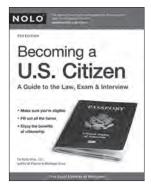
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by Ilona Bray, J.D. :: 5th edition

Becoming a U.S. Citizen provides everything prospective applicants need in one handy place. It covers eligibility requirements, exam preparation and submission procedures. It explains how to:

- prepare the application packet
- · interview successfully
- appeal the exam and deal with setbacks
- help family members immigrate

Applicants also get inside tips on how to deal with delays, lost files, and government officials.

The 5th edition is updated to reflect new rules governing naturalization through Armed Forces service, and includes important address and contact changes.

LAW / Emigration & Immigration

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USCIT, 7 x 9, 336 pages

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A Couple's Guide to U.S. Immigration

by Ilona Bray, J.D. :: 6th edition

Fiancé and Marriage Visas walks couples through the entire complicated process of obtaining the legal right to live together in the United States. U.S. citizens or permanent residents and their immigrant spouses will learn how to:

- · adopt the best application strategy
- collect, prepare and manage paperwork
- · prepare for meetings with officials
- · deal with bureaucrats and denials

The 6th edition is updated with new financial requirements for sponsors, and provides additional information to help applicants cost-compare their visa options and prove that their marriage is valid.

LAW / Emigration & Immigration

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by Mike McKeever :: 10th edition

A business plan, along with its concise financial forecast, helps owners predict risk, attract investors and accurately plot the business' future. *How to Write a Business Plan* shows entrepreneurs how to create the loan package necessary to finance the business and make it work. They'll learn how to:

- assess the money-making potential of a business idea
- estimate operating expenses
- · determine assets, liabilities and net worth
- · find potential sources of financing
- present the plan to lenders and investors

Spreadsheets help the business owner determine and forecast cash flow and sales revenue, and prepare financial statements. Also included are sample business plans that can be modified to suit the user's unique situation.

BUSINESS & ECONOMICS / Small Business



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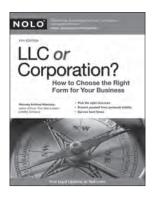
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"Here's an easy-to-follow book... to get the budding entrepreneur off to a successful business start-up."

-SAN FRANCISCO EXAMINER



LLC or Corporation

How to Choose the Right Form for Your Business

by Attorney Anthony Mancuso :: 4th edition

LLC or Corporation helps small business owners assess their choice of business entity by explaining the basics of each option and how each affects the legal and tax status of the business, as well as the owner's ability to raise capital. It explains how to:

- determine profit and loss
- · use insurance to limit liability
- dissolve or sell a corporation
- · convert to one entity from another

Also included are real-world scenarios to help readers visualize their options.

The 4th edition contains updates on tax statutes of business entities.

BUSINESS & ECONOMICS / Entrepreneurship

Ships November 2010

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The Complete Guide to Buying a Business

by Fred S. Steingold :: 3rd edition

The Complete Guide to Buying a Business covers the critical legal and practical details of choosing, investigating, and contracting to buy a business. It provides the required forms for taking ownership, plus the information needed to:

- find the right business
- analyze the seller's numbers
- finance and structure be unchase
- prepa e doct net s
- lo: deal smoothly

The 3rd edition includes updated tax laws and regulations and the latest information on bulk sales laws.

BUSINESS & ECONOMICS / Small Business



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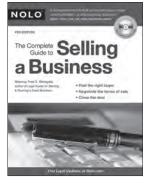
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Next edition: TBD



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The Complete Guide to Selling a Business guides sellers through the most important steps in making the sale of their business legal. It explains how to:

- price the business and value assets
- find and keep the right buyer
- analyze the tax issues
- work with accountar no k

The CD procide of error dozen legal docur ents, i cluding a sales agreement, rollistary notes, and security agreements.

The 4th edition includes updated tax laws and regulations and the latest information on bulk sales laws.

BUSINESS & ECONOMICS / Small Business



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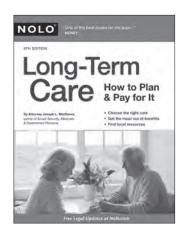
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"One of the best books on the topic." - MONEY



How to Plan and Pay for It by Attorney Joseph L. Matthews 8th edition

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- evaluating long-term care insurance
- · arranging home care
- choosing a nursing facility
- protecting assets
- getting the most out of benefit programs
- exploring options beyond nursing homes

The book provides plain-English explanations of Medicare, Medicaid, and other complicated rules and regulations involved in senior care planning.

The 8th edition includes an expanded discussion of special long-term care insurance, assisted living and Medicaid, and includes updated laws, tax information and resources.

FAMILY & RELATIONSHIPS / Elder Care

Ships October 2010

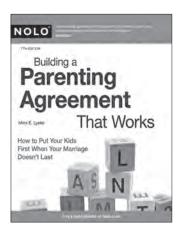
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ELD, 7 x 9, 384 pages

Next edition: Oct 2012



Helps splitting families save time, money and grief

Building a Parenting Agreement That Works

Child Custody Agreements Step by Step

by Mimi E. Lyster :: 7th edition

Building a Parenting Agreement That Works shows separating or divorcing parents how to overcome obstacles and create a custody agreement that everyone—especially the children—can live with. The book provides practical solutions to over 40 common issues that separating parents face, including:

- · education and health care
- · holidays and travel
- · living arrangements and new partners
- · working with professionals
- · decision-making and conflict resolution

An easy-to-use sample agreement and worksheets let parents pick and choose options and develop an agreement that's exactly right for their family's needs—including those that arise in multicultural, multiracial and non-traditional families. 50-state custody charts are provided.

The 7th edition contains updated information on "moveaway" laws.

FAMILY & RELATIONSHIPS / Parenting / General

Ships September 2010

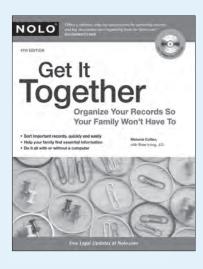
\$29.99

978-1-4133-1252-2

Previous ISBN: 978-1-4133-0722-1

CUST, 8.5 x 11, 352 pages

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"Get It Together is a must-have book/planner for every adult!"

-ABOUT.COM

Get It Together

Organize Your Records So Your Family Won't Have To

by Melanie Cullen, with Shae Irving, J.D. 4th edition

Getting organized is a hot topic, especially among the rapidly growing market of aging Americans. *Get it Together* is the complete guide to collecting and organizing important papers and information for those who want to leave things in good order for their family and survivors. This straightforward planner helps them keep track of:

- estate planning documents
- secure places and passwords
- tax, real estate, and employment records
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- final arrangements

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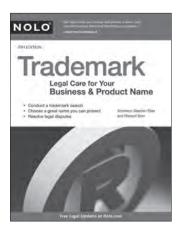
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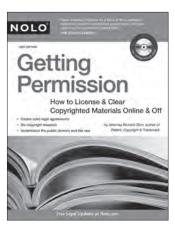
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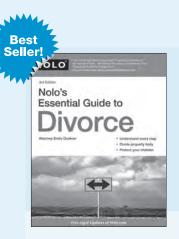
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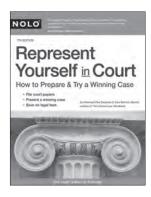
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